Foundations of Social Psychology

Social Psychology · Practice Test · 15 Questions

1. Which psychologist conducted the famous 1951 line-judgment experiment on conformity?

A) Stanley Milgram
B) Solomon Asch
C) Philip Zimbardo
D) Albert Bandura

2. What is the term for the tendency to overestimate personality factors and underestimate situational factors when explaining others' behavior?

A) Self-serving bias
B) Hindsight bias
C) Fundamental attribution error
D) Cognitive dissonance

3. In social psychology, what is the 'bystander effect'?

A) The tendency to help more when in a crowd
B) The phenomenon where individuals are less likely to offer help when others are present
C) The desire to be noticed by strangers
D) The fear of public speaking

4. Stanley Milgram's 1963 study focused on which aspect of social behavior?

A) Obedience to authority
B) Group polarization
C) Social facilitation
D) Altruism

5. What is the definition of 'social loafing'?

A) Working harder when in a group
B) The reduction in individual effort when working in a group
C) The tendency to conform to group norms
D) The process of social categorization

6. Cognitive dissonance, as proposed by Leon Festinger, refers to the discomfort experienced when:

A) An individual is isolated from a group
B) Two or more contradictory beliefs or behaviors are held simultaneously
C) An individual conforms to a majority view
D) A person is rewarded for a task

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7. What does the term 'deindividuation' refer to?

A) The strengthening of an individual's opinion
B) The loss of self-awareness and self-restraint in group situations
C) The process of forming an identity
D) The fear of being judged by others

8. What is 'social facilitation'?

A) Improving performance on simple tasks in the presence of others
B) The decline of performance due to group pressure
C) The mimicry of others' emotions
D) The tendency to agree with group decisions

9. The 'foot-in-the-door' phenomenon describes the tendency for:

A) People to agree to a large request after complying with a small one
B) People to change their minds under pressure
C) Aggressive behavior following social rejection
D) Increased cooperation in competitive environments

10. Which term describes the process of adjusting one's behavior or thinking to coincide with a group standard?

A) Obedience
B) Compliance
C) Conformity
D) Indoctrination

11. What is the 'self-serving bias'?

A) The tendency to attribute successes to personal factors and failures to external factors
B) The tendency to believe others see us as we see ourselves
C) The habit of prioritizing group needs over individual needs
D) The process of evaluating oneself against a peer group

12. Group polarization refers to the tendency for:

A) Groups to make more extreme decisions than the initial inclinations of their members
B) Groups to become more diverse in their thinking
C) Individuals to adopt the views of the group leader
D) Groups to avoid making any decisions at all

13. What is the primary focus of 'social cognition'?

A) How people perceive, remember, and interpret information about themselves and others
B) The study of economic systems
C) The biological basis of brain development
D) The analysis of historical social structures

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14. Philip Zimbardo's Stanford Prison Experiment was primarily designed to study:

A) The effects of role-playing on behavior
B) The impact of nutrition on aggression
C) The influence of peer pressure on decision making
D) The role of genetics in social behavior

15. What is 'prejudice' in the context of social psychology?

A) An unjustified, typically negative attitude toward a group and its members
B) A social norm regarding kindness
C) The process of social categorization
D) A physical attraction to a social group

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