

Introduction to Social Psychology

Social Psychology · Answer Key · 15 Questions

1. What is the term for the tendency to follow the actions or beliefs of a group to fit in?

- A) Conformity**
- B) Cognitive dissonance
- C) Altruism
- D) Stereotyping

2. Who is the psychologist famous for the 1961 'Bobo doll' experiment on observational learning?

- A) Sigmund Freud
- B) Albert Bandura**
- C) B.F. Skinner
- D) Ivan Pavlov

3. What is the 'bystander effect'?

- A) The tendency to help strangers
- B) The tendency for people to be less likely to offer help when others are present**
- C) The act of staring at others in public
- D) The practice of avoiding social gatherings

4. What does 'cognitive dissonance' refer to?

- A) The ability to memorize lists
- B) The discomfort felt when holding two conflicting beliefs**
- C) The process of learning a new language
- D) The physical reaction to loud noise

5. Which term describes a fixed, oversimplified belief about a particular group of people?

- A) Empathy
- B) Stereotype**
- C) Altruism
- D) Self-esteem

6. What is 'prosocial behavior' defined as?

- A) Behavior intended to help others**
- B) Behavior intended to cause harm
- C) Behavior that is strictly illegal
- D) Behavior performed only for money

7. In social psychology, what is 'social facilitation'?

- A) Being afraid of crowds
- B) Improved performance on simple tasks when in the presence of others**
- C) The ability to read body language
- D) The process of making new friends

8. What is the 'fundamental attribution error'?

- A) Overestimating personal traits and underestimating situational factors when judging others**
- B) Always blaming yourself for mistakes
- C) The fear of public speaking
- D) The belief that everyone is watching you

9. Which psychological concept describes our need to feel good about ourselves through our group memberships?

- A) Social Identity Theory**
- B) Individualism
- C) Personality disorder
- D) Classical conditioning

10. What is 'in-group bias'?

- A) The tendency to favor members of one's own group**
- B) The tendency to dislike everyone
- C) The preference for being alone
- D) The ability to join any club

11. What does the term 'deindividuation' refer to?

- A) The loss of self-awareness in groups**
- B) The process of individual therapy
- C) The act of becoming famous
- D) The study of personal dreams

12. What is 'altruism'?

- A) Selfish behavior
- B) The selfless concern for the well-being of others**
- C) A type of medical treatment
- D) The study of human history

13. What is 'social loafing'?

- A) Working harder in a group
- B) The tendency for individuals to exert less effort in a group than when working alone**
- C) A method of studying for exams
- D) The act of procrastinating on chores

14. Which term describes the process of adjusting your behavior to match group standards?

A) Normative social influence

B) Introversion

C) Aggression

D) Logical reasoning

15. What is 'impression management'?

A) The attempt to influence how others perceive us

B) The art of painting portraits

C) The skill of managing a budget

D) The ability to remember names